SHIPMENT SHARE/VOLUME CONTRIBUTION

	SHARE	% CONT	CIGARETTE STICK VOLUME	CYTD CPW	% FROM C-STORES	% FROM CHAIN
5D0 PORTLAND						
TOT INDUSTRY	100.00	1.27	2,811,148,800	540,606	26.33	21.28
TOT MARLBORO	17.92	1.06	503,800,800	96,885		
TOT V SLIMS	1.59	0.92	44,580,000	8,573		
TOT B + H	2.01	1.08	56,601,000	10,885		
TOT MERIT	2.09	1.19	58,871,800	11,322		
TOT PARLIAMENT	0.23	0.44	6,348,000	1,221		
AGG VSL MRT BH PRLM	5.92	1.51	166,400,800	32,000		
4I0 INDIANAPOLIS						
TOT INDUSTRY	100.00	1.25	2,758,346,496	530,451	34.72	34.75
TOT MARLBORO	20.70	1.20	570,981,264	109,804		
TOT V SLIMS	1.55	0.88	42,798,000	8,230		
TOT B + H	1.17	0.62	32,301,000	6,212		
TOT MERIT	1.44	0.81	39,786,000	7,651		
TOT PARLIAMENT	0.11	0.22	3,096,000	595		
AGG VSL MRT BH PRLM	4.27	0.99	117,981,000	22,688		
2I0 NASHVILLE						
TOT INDUSTRY	100.00	0.62	1,363,553,712	262,222	42.46	39.81
TOT MARLBORO	20.13	0.58	274,486,800	52,786		
TOT V SLIMS	2.20	0.62	29,940,000	5,758		
TOT B + H	1.04	0.27	14,181,000	2,727		
TOT MERIT	0.98	0.27	13,296,000	2,557		
TOT PARLIAMENT	0.07	0.07	978,000	188		
AGG VSL MRT BH PRLM	4.28	0.45	58,395,000	11,230		
3N0 DALLAS/FT. WORTH						
TOT INDUSTRY	100.00	1.79	3,956,733,088	760,910	47.82	39.42
TOT MARLBORO	26.18	2.18	1,035,886,016	199,209		

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Source: https://www.industrydocuments.ucsf.edu/docs/txhm0004

SHIPMENT SHARE/VOLUME CONTRIBUTION

	SHARE	% CONT	CIGARETTE STICK VOLUME	CYTD CPW	% FROM C-STORES	% FROM CHAIN
TOT V SLIMS	3.21	2.62	127,031,800	24,429		
TOT B + H	3.65	2.76	144,425,400	27,774		
TOT MERIT	1.81	1.45	71,483,800	13,747		
TOT PARLIAMENT	0.20	0.55	7,836,000	1,507		
AGG VSL MRT BH PRLM	8.87	2.84	350,777,000	67,457		
3S0 SAN ANTONIO						
TOT INDUSTRY	100.00	0.34	758,437,000	145,853	50.80	46.75
TOT MARLBORO	20.81	0.33	157,817,800	30,350		
TOT V SLIMS	1.32	0.21	10,020,000	1,927		
TOT B + H	3.01	0.44	22,866,000	4,397		
TOT MERIT	1.15	0.18	8,700,000	1,673		
TOT PARLIAMENT	0.10	0.05	774,000	149		
AGG VSL MRT BH PRLM	5.58	0.33	42,360,000	8,146		
3Q0 HOUSTON						
TOT INDUSTRY	100.00	1.23	2,715,352,832	522,183	51.05	36.03
TOT MARLBORO	28.80	1.64	782,014,608	150,387		
TOT V SLIMS	3.16	1.77	85,691,000	16,479		
TOT B + H	5.59	2.90	151,878,000	29,207		
TOT MERIT	2.00	1.10	54,372,000	10,456		
TOT PARLIAMENT	0.23	0.44	6,318,000	1,215		
AGG VSL MRT BH PRLM	10.98	2.39	298,259,000	57,358		

Source: Shipments (Share, Geo contribution and CPW) JUN 93
SPACE (% from C-stores & Chain) JUN 93

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